

## AMO TX2 LLC

### Profit and Loss

January - April, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	TOTAL
Income					
Sales	66,342.29	61,866.49	83,715.28	87,450.13	\$299,374.19
Discounts and Coupons	-1,420.70	-1,373.49	-1,720.70	-3,809.23	\$ -8,324.12
Sales of Product Income - Delivery					\$0.00
Sales of Product Income - Delivery (POS)	8,854.06	7,062.80	8,755.30	7,878.30	\$32,550.46
Sales of Product Income - Delivery Differences	685.38	-66.12	38.58	-131.97	\$525.87
<b>Total Sales of Product Income - Delivery</b>	<b>9,539.44</b>	<b>6,996.68</b>	<b>8,793.88</b>	<b>7,746.33</b>	<b>\$33,076.33</b>
Voids	-1,223.19	-518.92	-413.66	-661.14	\$ -2,816.91
<b>Total Sales</b>	<b>73,237.84</b>	<b>66,970.76</b>	<b>90,374.80</b>	<b>90,726.09</b>	<b>\$321,309.49</b>
Surcharge				647.85	\$647.85
<b>Total Income</b>	<b>\$73,237.84</b>	<b>\$66,970.76</b>	<b>\$90,374.80</b>	<b>\$91,373.94</b>	<b>\$321,957.34</b>
Cost of Goods Sold					
Product & Supplies	25,859.25	21,329.93	33,591.25	28,480.53	\$109,260.96
<b>Total Cost of Goods Sold</b>	<b>\$25,859.25</b>	<b>\$21,329.93</b>	<b>\$33,591.25</b>	<b>\$28,480.53</b>	<b>\$109,260.96</b>
<b>GROSS PROFIT</b>	<b>\$47,378.59</b>	<b>\$45,640.83</b>	<b>\$56,783.55</b>	<b>\$62,893.41</b>	<b>\$212,696.38</b>
Expenses					
Advertising & Marketing-DQ	1,322.17	1,173.15	1,579.75		\$4,075.07
Advertising & Marketing-Local	185.43				\$185.43
Bank Charges & Fees	43.19	5.00	71.00	16.00	\$135.19
Delivery Fees	73.37	62.34	91.44	50.00	\$277.15
DQ Royalty Fee	3,022.10	2,681.48	3,610.87		\$9,314.45
Dues & Subscriptions			189.45		\$189.45
Equipment Rent & Lease	229.00	229.00	229.00	229.00	\$916.00
Food Delivery Fees & Taxes					\$0.00
Doordash Delivery Fees & Taxes	1,495.23	1,073.59	1,330.27	1,069.71	\$4,968.80
Grubhub Delivery Fees & Taxes	48.34	55.32	48.64	72.13	\$224.43
Uber Delivery Fees & Taxes	497.06	336.85	503.65	515.44	\$1,853.00
<b>Total Food Delivery Fees &amp; Taxes</b>	<b>2,040.63</b>	<b>1,465.76</b>	<b>1,882.56</b>	<b>1,657.28</b>	<b>\$7,046.23</b>
Insurance					\$0.00
P&C Insurance	2,401.57	3,016.00	2,990.00	2,812.75	\$11,220.32
WC Insurance	151.25	162.37	162.33	162.33	\$638.28
<b>Total Insurance</b>	<b>2,552.82</b>	<b>3,178.37</b>	<b>3,152.33</b>	<b>2,975.08</b>	<b>\$11,858.60</b>
Legal & Professional Services	27.50			5,238.00	\$5,265.50
Management Fees Expense	1,000.00	1,300.00	1,000.00	2,000.00	\$5,300.00
Melio Credit card fee	12.00	7.50	15.00	13.50	\$48.00
Merchant Account Fees	1,297.83	790.76	1,614.04	1,551.17	\$5,253.80
Office Supplies & Software	67.98	67.98	67.98	1,216.98	\$1,420.92
Other Business Expenses	39.05			87.01	\$126.06

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	JAN 2023	FEB 2023	MAR 2023	APR 2023	TOTAL
Payroll Expenses					\$0.00
Payroll - Wages (Crew)	14,834.93	13,630.75	18,258.64	20,292.39	\$67,016.71
Payroll - Wages (Manager)	2,692.30	2,674.30	2,692.30	2,692.30	\$10,751.20
Payroll Processing Fees	877.98	389.64	384.45	458.52	\$2,110.59
Payroll Taxes	1,969.72	1,817.95	2,319.01	2,393.00	\$8,499.68
<b>Total Payroll Expenses</b>	<b>20,374.93</b>	<b>18,512.64</b>	<b>23,654.40</b>	<b>25,836.21</b>	<b>\$88,378.18</b>
Pest Control	119.08	119.08			\$238.16
Rent & Lease	7,495.00	7,495.00	7,495.00	7,495.00	\$29,980.00
Repairs & Maintenance		364.26	3,738.33	785.00	\$4,887.59
Security & Alarm	142.06	142.06	142.06	142.06	\$568.24
Service Contractors	1,199.17	777.66	651.93	2,386.75	\$5,015.51
Uncategorized Expense		200.86			\$200.86
Uniforms			508.09		\$508.09
Utilities					\$0.00
Electric	1,306.05	1,329.05	1,391.08	1,400.56	\$5,426.74
Gas	411.33	305.45	239.00	237.04	\$1,192.82
Telephone-Internet	69.98	69.98	109.98	109.98	\$359.92
Trash	293.10	293.10	293.10		\$879.30
Water	650.99	318.47	404.31	561.75	\$1,935.52
<b>Total Utilities</b>	<b>2,731.45</b>	<b>2,316.05</b>	<b>2,437.47</b>	<b>2,309.33</b>	<b>\$9,794.30</b>
<b>Total Expenses</b>	<b>\$43,974.76</b>	<b>\$40,888.95</b>	<b>\$52,130.70</b>	<b>\$53,988.37</b>	<b>\$190,982.78</b>
NET OPERATING INCOME	<b>\$3,403.83</b>	<b>\$4,751.88</b>	<b>\$4,652.85</b>	<b>\$8,905.04</b>	<b>\$21,713.60</b>
Other Expenses					
Late Fee	649.40				\$649.40
<b>Total Other Expenses</b>	<b>\$649.40</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$649.40</b>
NET OTHER INCOME	<b>\$ -649.40</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$ -649.40</b>
<b>NET INCOME</b>	<b>\$2,754.43</b>	<b>\$4,751.88</b>	<b>\$4,652.85</b>	<b>\$8,905.04</b>	<b>\$21,064.20</b>